



Ferncroft Country Club – General Manager Job Posting

Position: General Manager

Location: Ferncroft Country Club, Middleton, MA

About Us:

Ferncroft Country Club is a premier private non-equity club known for its exceptional golf course, top-tier amenities, and outstanding member experience. New ownership is seeking an experienced General Manager to lead our operations, enhance member satisfaction, and drive the continued success of our club.

Job Overview:

The General Manager (GM) is responsible for the overall leadership, strategic planning, and daily operations of Ferncroft Country Club. This role ensures high standards in member services, golf operations, food & beverage, events, facilities management, and financial performance. The GM oversees and works closely with department heads to create an exceptional club experience.

Key Responsibilities:

- Provide **visionary leadership** and oversee all club operations.
- Develop and implement **strategic plans** to enhance membership growth and satisfaction.
- Manage the **club's financial performance**, including budgeting, revenue growth, and cost control.
- Supervise **department heads**, ensuring high standards in golf, dining, hospitality, and member services.
- Foster a **positive culture** among staff and members, promoting exceptional service and engagement.
- Oversee **events and programming**, ensuring alignment with member interests.
- Ensure **facility maintenance and capital improvements** are effectively managed.
- Maintain compliance with **club policies, safety standards, and industry regulations**.

Qualifications:

- Proven leadership experience in a private club, hospitality, or golf industry.
- Strong financial acumen with experience managing budgets and operational costs.
- Excellent communication and interpersonal skills to engage with members, staff, and stakeholders.
- Experience in staff management, team development, and service excellence.
- Knowledge of golf operations, food & beverage, and event management.
- Ability to develop and implement strategic initiatives for club growth and sustainability.

What We Offer:

- **Competitive salary and benefits package.**
- **A dynamic work environment in a prestigious club setting.**
- **Opportunity to lead and shape the future of Ferncroft Country Club.**

If you are a results-driven leader with a passion for hospitality and club management, we invite you to apply.

Please be prepared to start this Summer, 2025.

How to Apply:

Please submit your resume, cover letter, and please include your salary expectations if you are comfortable to Dylan@CarCap.com with the subject line "General Manager Application"