



Beacon Hill Country Club | Atlantic Highlands, New Jersey General Manager

About the Club

Beacon Hill Country Club, nestled in the picturesque Atlantic Highlands, New Jersey, has been a defining part of the region's golfing and social fabric since its inception in 1899 as The Highland Club. Over its rich history, the Club has evolved into a premier member-owned private golf and country club, blending tradition with natural beauty and a dynamic sense of community. For over a century, Beacon Hill has earned its place as one of New Jersey's most prestigious institutions.

Located atop the wooded hills of Monmouth County, Beacon Hill offers stunning views of the New York City skyline and Sandy Hook Bay. Just 90 minutes from Manhattan, the Club sits where the sea, hills, and countryside meet, creating an exceptional location. The meticulously designed 18-hole Jim Nagle golf course caters to golfers of all abilities. At the same time, the Clubhouse serves as a vibrant social center, offering exceptional dining, an Olympic-style swimming pool, and world-class amenities. With year-round events, including golf tournaments, holiday celebrations, and themed parties, Beacon Hill provides an inclusive environment that ensures there's something for every member.

The Club at a Glance:

- 40,000 sq. ft. Clubhouse
- 18-hole Jim Nagle golf course (par 71)
- Pool facility with large pool deck and bar (2021)
- 4-acre practice facility
- Extensive Social Calendar for families
- Active Junior Golf program with 100 participants
- Total Gross Revenue: \$9,000,000
- Total Food & Beverage Revenue: \$1,900,000

About the Position

The General Manager oversees Beacon Hill Country Club's daily operations, ensuring alignment with the Board's strategic vision and adherence to the Club's By-laws and regulations.

Collaborating with the Finance Committee, they will finalize the annual operating and capital budgets. The GM manages all Club operations, working with committee chairs to implement policies, programs, and events that enhance the member experience while serving as a trusted advisor to the President, Board, and committees on key matters.



What You'll Do

- **Leadership & Member Experience:** Lead with energy, representing the Club's values and maintaining a positive reputation with members, staff, and the community. Ensure that every member interaction reflects the highest standards of service.
- **Dining & Events Management:** Oversee an exceptional dining program, crafting well-priced, appealing menus with impeccable service. Collaborate with committees to develop innovative events that enhance member engagement.
- **Visibility & Member Relations:** Be present and visible, particularly during peak times, to warmly welcome new members and greet current ones, reinforcing the Club's hospitality culture.
- **Operational Excellence:** Ensure the Club operates smoothly and efficiently, delivers outstanding service, and maintains its exceptional reputation.
- **Program & Service Oversight:** Oversee all Club programming, including sports operations, events, and entertainment, ensuring it consistently meets or exceeds member expectations.
- **Member Feedback & Issue Resolution:** Establish an effective feedback loop to address member concerns, resolve issues promptly and diplomatically, and ensure transparency in reporting member infractions to the Board when necessary.
- **Personnel Management:** Work with the Executive Committee on key personnel matters, including compensation, benefits, evaluations, and disciplinary actions.
- **Financial Oversight:** Partner with the Controller and department heads to develop and manage the annual operating, cash, and capital budgets, ensuring they align with the Club's financial objectives. Provide regular updates to the Board and take corrective action when needed.

What You'll Bring

- **Experience & Leadership:** At least seven (7) years of progressive club management experience, including roles as a General Manager or Assistant GM/Clubhouse Manager in full-service country clubs.
- **Track Record of Success:** Proven career stability and a track record of achievement.
- **Strategic Vision:** A clear, forward-thinking strategic vision that can drive both short- and long-term planning in partnership with the Board.
- **Financial Acumen:** Expertise in budgeting, forecasting, internal controls, financial reporting, and planning.
- **People Skills:** Exceptional interpersonal skills for working with members, staff, community leaders, municipal authorities, and suppliers.



- **Proven Leadership:** Strong leadership capabilities with experience directing, training, and motivating staff to deliver excellent service. A role model for fostering a service-oriented culture.
- **Hospitality Expertise:** A broad range of professional credentials in dining, events, and clubhouse operations.
- **Food & Beverage Management:** Experience developing and enhancing dining programs that increase membership participation and adapt to evolving member preferences.
- **Member-Centric Approach:** Ability to understand and serve the diverse needs of Beacon Hill's membership while respecting the Club's culture and traditions.
- **Commitment to Quality:** Dedication to maintaining the highest quality standards in all areas of the Club, from staff performance to facilities management.
- **Staff Development:** A proven record of recruiting, developing, and motivating a talented, service-focused team.
- **Human Resources Expertise:** In-depth knowledge of HR practices, including compliance with employment laws, managing seasonal staffing, and employee benefits.
- **Communication Skills:** Excellent written and verbal communication skills to effectively engage with members and staff.
- **Board Relations:** Ability to work seamlessly with the Board, offering clear communication, solutions, and strategies while managing daily operations.
- **Multitasking Ability:** A sense of urgency with the ability to handle multiple responsibilities efficiently.
- **Attention to Detail:** A keen eye for detail in food service, housekeeping, and maintenance operations.
- **Facility Management:** A strong understanding of the Club's physical plant and its short- and long-term maintenance needs.
- **Engaging Personality:** A warm, approachable demeanor with a sense of humor, able to engage with all levels of the organization.
- **Golf Course Management Knowledge:** Familiarity with golf course maintenance and management practices.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to **DENEHY Club Thinking Partners** at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or would like to recommend a candidate, please contact **Karen Alexander** at karen@denehyctp.com.