



New England Club Managers Association
Proudly Presents
**Thirty-Second Annual
New England Club Managers Meador Scholarship Tournament**
Monday, October 2nd, 2017
Supported by purveyors, friends, and members of New England clubs.

Salem Country Club
Greg Cincotta, CCM, CCE, General Manager
Kevin Wood, Head Golf Professional
133 Forest Street
Peabody, MA

Tournament Format:

- One Best Ball of Four Gross and Net, 80% of handicap, no preferred lies, U.S.G.A. rules apply. Ties broken by R&A method. White tees = men, Red tees = women
- Maximum handicaps
 - Men 30
 - Women 36

Schedule:

- 11:00 AM Registration/Practice Facilities Available
- 12:00 PM Shotgun Start with boxed lunch
- On Course Hospitality Stations
- 5:00 PM Cocktail Reception and Food Stations

Awards

1st & 2nd Low Gross Teams

1st, 2nd, 3rd, 4th Low Net Teams

Closest to pin and Longest Drive for Men and Women

The cost per foursome for the day is \$1,300. Space is limited. Entries must be submitted by September 10th, 2017. Individual golfers will be accommodated on a space available basis at a cost of \$325 per person. The entry fee includes: carts, prizes, favors, lunch, cocktails and food stations reception. The cost for the cocktails and reception only is \$50 per person.

Participant Cancellation Policy

If participants cancel within 2 weeks of the tournament, they will be charged for half of the entry fee. If participants cancel within 1 week of the tournament, teams will be charged the full entry fee. If the team that wishes to cancel is replaced by a team not already on the tee sheet, they will not be charged a cancellation fee.

TOURNAMENT ENTRY FORM

Company Name: _____

Contact Person: _____

Address: _____

Phone Number: _____

Email Address: _____

Cocktail Reception Only: _____

Foursome Player Information:

Handicaps:

1. _____

2. _____

3. _____

4. _____

**Please mail Entry Form along with a check, payable to
David Meador Foundation, to:**

NECMA/DMF Scholarship Tournament, Post Office Box 832, Hampstead, NH 03841

Space is limited and entry forms will be accepted on a first-come first-serve basis. Entry forms will not be accepted unless completed in its entirety including payment.

Payment by credit card is available via the NECMA website at www.NECMA.org

Deadline for the registration is September 10th, 2017.

CREDIT CARD PAYMENT OPTION

Name on Card _____

Credit Card Number _____

Expiration Date _____ / _____ Security Code _____

Zip Code _____

Card Statement Address _____

I hereby authorize the David Meador Foundation to charge my credit card

Amount \$ _____ .00

Signature _____

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Salem Country Club
133 Forest Street
Peabody, Massachusetts
Clubhouse (978) 538-5400

Driving Directions

Take 95 North or South to 128 North - to Gloucester. Get off on exit 28 - Forest Street/Centennial Drive. Turn left at the top of the exit (head back over 128). Take your first right (very short street). At the stop sign turn left onto Forest Street. 1st Driveway on your right is Salem Country Club.

From points North on 128. Take 128 South to exit 28 - Forest Street/Centennial Drive. At the end of the curve on the exit, take your first left turn (very short street). At the stop sign turn left onto Forest Street. 1st Driveway on your right is Salem Country Club.



New England Club Managers Association

President

David D. Przybylski, CCM
Lake Winnepesaukee Golf Club
1 Lake Winnepesaukee Drive
New Durham, New Hampshire 03855-6132

Vice President

Christopher J. Barron, CCM
Thorny Lea Golf Club
159 Torrey Sreet
Brockton, MA 02301

Secretary

Jeff S. Isbell, CCM
North Andover Country Club
500 Great Pond Road
North Andover, Massachusetts 01845

Treasurer

Neal P. Vohr, CCM, CCE
The University Club of Boston
426 Stuart Street
Boston, Massachusetts 02116

Immediate Past President

Kristen B. LaCount, CCM
The Country Club
191 Clyde Street
Chestnut Hill, Massachusetts 02467-2998

Directors

Gregory L. Cincotta, CCM, CCE (term expires 2018)
Salem Country Club
133 Forest Street
Peabody, Massachusetts 01960-3906

Matthew Dossey, CCM (term expires 2019)
The Country Club
191 Clyde Street
Chestnut Hill, Massachusetts 02467-2998

Charlotte M. Hillery, CCM (term expires 2017)
Haverhill Country Club
58 Brickett Lane
Haverhill, Massachusetts 01830

Stephen Kohr (term expires 2017)
Woodland Golf Club
1897 Washington Street
Auburndale, Massachusetts 02466

Philip J. Santomaro, CCM, CCE, AAS (term expires 2017)
The Hope Club
6 Benevolent Street
Providence, Rhode Island 02906-1103

Robert Shorter, CCM (term expires 2019)
Beverly Yacht Club
99 Water Street
Marion, Massachusetts 02738

Jason Silbovitz (term expires 2018)
Bellevue Golf Club
320 Porter Street
Melrose, Massachusetts 02176

Managing Director

Laura S. Ryan
New England Club Managers Association
William F. Connell Golf House & Museum
300 Arnold Palmer Boulevard, Suite 227
Norton, Massachusetts 02766-1365
Tel 774-430-9050 Fax 774-430-9051
managing.director@necma.org

necma@necma.org

www.necma.org

www.DavidMeadorFoundation.org

June 1st, 2017

Dear New England Executives and Purveyors :

Each year, the New England Club Managers Association (NECMA), the Original Chapter of the Club Managers Association of America (CMAA), and its David Meador Foundation (DMF), a 501(c)3 charitable organization, holds its **Annual New England Club Managers Meador Scholarship Tournament**. The proceeds of the tournament benefit the NECMA David Meador Foundation which awards scholarships to students interested in the Club Management industry and provides educational funding for NECMA Member Managers.

This year the event will celebrate its thirty-second year and will be held at Salem Country Club in Peabody, Massachusetts on Monday, October 2nd, 2017. We cordially invite you to enter a foursome, sponsor a golf hole, host the cocktail hour, luncheon, or part of the hors d'oeuvres reception.

One, if not all, of our Member Clubs is a customer of your company and thus, we are asking for your support. We have arranged a top-notch event with great golf, delicious food, cold drinks and beautiful weather! We would like you to play a part in the success of the event and any support you can extend allows us to distribute more scholarship money to students.

Although some vendors simply enjoy a day out with their colleagues, this day is specifically designed to be a networking opportunity with leaders in our industry. You are welcome to invite a specific Club Manager with whom you would like to play, coordinate your own foursome or we are happy to coordinate a foursome for you that would include participants from your company and Members of the New England Club Managers Association.

The New England Club Managers Association was founded in 1914, and is the only association representing the private club management profession. Our active membership consists of over 230 professional managers/Chief Operating Officers who manage nearly 160 private country, golf, city, university, yacht, athletic, and corporate clubs throughout New England. The Association's objectives are to provide education to persons connected with the management of clubs and other associations of similar character, to promote and encourage efficient and successful club management, and to advance friendly relations among its members.

The New England Club Managers David Meador Foundation is a 501(c)3 not for profit corporation of the New England Club Managers Association. The general purpose of the Foundation is to foster intellectual excellence in the field of club management by securing funds from contributions to be used for educational purposes and assist students seeking an education in the hospitality profession by providing scholarship grants. The Corporation's charitable and educational purposes are to provide educational and training opportunities for club managers and students engaged and employed in the private club and hospitality industry in the Commonwealth of Massachusetts and the states of Maine, New Hampshire, Rhode Island and Vermont.

We hope you will join us for a fantastic day at Salem Country Club!

Sincerely,

Outing Chairman

Stephen Kohr
General Manager
Woodland Golf Club

THE ORIGINAL CHAPTER OF THE CLUB MANAGERS ASSOCIATION OF AMERICA

For any question on the tournament or to make a donation please contact Stephen Kohr at outings@necma.org.



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TOURNAMENT SPONSORSHIP FORM

Sponsorships: The proceeds from this fundraising event directly benefit the NECMA David Meador Foundation, which awards scholarships to students interested in the Club Management industry and educational funding for NECMA Member Managers.

Course Sponsorship:

- Hole Sponsorship \$300

Event Sponsorship:

- Luncheon \$1,200
- Cocktail Hour \$1,200
- Post Tournament Reception \$2,200

Key Sponsorship:

- Platinum \$3,000
Title Sponsor: Includes one foursome tournament entry, tee and green signage predominately displayed throughout the event, prominent placement in outing brochure acknowledged for one year with company logo and link to company website on the NECMA website's (www.necma.org) *most member visited page*.
- Gold \$2,500
Includes one foursome tournament entry, choice of tee AND green signage, full page placement in outing brochure
- Silver \$1,700
Includes one foursome tournament entry and 1/2 page placement in outing brochure

Tee Gift Sponsorship:

- Promotional opportunity to donate logo'd gift items to be distributed to all participants. For more information about being a tee gift sponsor email outings@necma.org

SPACE IS LIMITED! RESERVE YOUR SPOT TODAY!

Company Name: _____
Contact Person: _____
Address: _____
Phone Number: _____ Email: _____
Sponsorship Level: _____ Value: \$ _____

For any question on the tournament or to make a donation please contact Stephen Kohr at outings@necma.org.

Please mail form along with the check, payable to David Meador Foundation, to:

NECMA/DMF Scholarship Tournament, Post Office Box 832, Hampstead, NH 03841

Sponsorship forms will not be accepted unless completed in its entirety including payment.

Payment by credit card is available via the NECMA website at www.NECMA.org

Deadline for registration is September 4th, 2017. Due to printing deadlines, sponsorships received after August 31st, 2017 may not receive signage or inclusion in the brochure.

CREDIT CARD PAYMENT OPTION

Name on Card _____

Credit Card Number _____

Expiration Date ____ / ____ Security Code _____

Zip Code _____

Card Statement Address _____

I hereby authorize the David Meador Foundation to charge my credit card

Amount \$ _____ .00

Signature _____

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